

# Goal Setting Worksheet - 48 Hour Assignment

It is important to make an initial sacrifice of time to get your business off to a fast start. There is a learning curve in any new business and by making an extra commitment of time you will be able to shorten your learning curve. We recommend a minimum three-month commitment.

## Develop Your Goals In Writing

### Goals Must Be:

**Written** - Dreams become goals when they are in writing.

**Specific** - The more specific you can become with your goal, the more likely you are to achieving it. Example: I want a new 2010 black Mercedes 550SL with leather interior.

**Measurable** - Your goal needs to be quantifiable so you know when you hit the goal or when you need to put more effort into it. Example: I want to earn \$1000 a week.

**Time Focused** - Goals must have a deadline attached to them. Example: I will achieve Gold by June 1<sup>st</sup>, 2010

**I am starting my business for the following reasons. What is important to you?**

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**What else? Dream! What would you do or buy with the additional income?**

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**What is the most important goal to achieve as a result of your new business?**

Qualified Rank	Four Week Infinity Bonus
Royal 500	\$100.00
Royal 1000	\$200.00
Executive	\$400.00
Bronze	\$1,000.00
Silver	\$2,000.00
Gold	\$4,000.00
Platinum	\$6,000.00
Diamond	\$8,000.00
Double Diamond	\$10,000.00
Presidential	\$20,000.00
Ambassador	\$30,000.00

Figures are based on 100% qualifications. Income figures do not include other bonuses you may be eligible for. Other bonuses are usually between 30% and 65% of the Infinity Bonus totals.

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**What is your income goal?**

3 Month \$ \_\_\_\_\_ 6 Month \$ \_\_\_\_\_ 1 Year \$ \_\_\_\_\_ 2 Year \$ \_\_\_\_\_ 3 Year \$ \_\_\_\_\_

**How much time each day of the week will I invest in my Xocai Business?**

Mon \_\_\_\_\_ Tues \_\_\_\_\_ Wed \_\_\_\_\_ Thu \_\_\_\_\_ Fri \_\_\_\_\_ Sat \_\_\_\_\_ Sun \_\_\_\_\_ Total \_\_\_\_\_

## Rank Qualifications

# ROYAL RANKS

- ROYAL** | Qualify by personally sponsoring an Associate on your left and right legs.
- ROYAL 500** | 250 QV in your lesser volume leg for two consecutive weeks.  
Earn a 10% Infinity Bonus on the volume in your weak leg.
- ROYAL 1K** | 500 QV in your lesser volume leg for two consecutive weeks.  
Earn a 10% Infinity Bonus on the volume in your weak leg.

# EXECUTIVE RANKS

**EXECUTIVE** | 1,000 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Royal 500 or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **first** generation of executives in your Enrollment Tree.

**BRONZE EXECUTIVE** | 2,500 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Royal 1K or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **second** generation of executives in your Enrollment Tree.

**SILVER EXECUTIVE** | 5,000 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **third** generation of executives in your Enrollment Tree.

**GOLD EXECUTIVE** | 10,000 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Bronze Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **fourth** generation of executives in your Enrollment Tree. Receive one share in the Gold Leadership Pool. Qualify for all expense-paid, Gold Executive Fly-in to Corporate offices.

**PLATINUM EXECUTIVE** | 15,000 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Silver Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **fifth** generation of executives in your Enrollment Tree. Receive one share in the Gold and Platinum Leadership Pools.

**DIAMOND EXECUTIVE** | 20,000 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Gold Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **sixth** generation of executives in your Enrollment Tree. Receive one share in the Gold, Platinum, and Diamond Leadership Pools.

**DOUBLE DIAMOND EXECUTIVE** | 25,000 QV in your lesser volume leg for two consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Platinum Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **seventh** generation of Executives in your Enrollment Tree. Share in all Leadership Pools.

# LIFESTYLE RANKS

**PRESIDENTIAL** | 50,000 QV in your lesser volume leg for four consecutive weeks plus a minimum of 2 personal enrollment tree - legs that include a paid-as Diamond Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **seventh** generation of executives in your Enrollment Tree. Maintain one share in all Leadership Pools plus receive an additional share in Gold Leadership Pool. Qualify for first Expansion Center. Qualify for all expense-paid, 100K Journey Reward Trip to Exotic Location.

**AMBASSADOR** | 75,000 QV in your lesser volume leg for four consecutive weeks plus a minimum of 2 personal enrollment tree legs that include a paid-as Double Diamond Executive or higher in each leg. Earn a 10% Infinity Bonus on the volume in your weak leg up to a maximum Infinity Bonus of \$10,000/week per business center. Earn Executive Generation Bonus on **seventh** generation of executives in your Enrollment Tree. Maintain one share in all Leadership Pools plus receive an additional share in Gold Leadership Pool and receives an additional share in the Platinum Leadership Pool. Receives Ambassador ring (men) and pendant (women). Awarded a \$1,500 MXI Mercedes-Benz Car Allowance.

\*Associates must be personally active and qualified to advance to the higher ranks.